





Dyscover Limited

ANNUAL REPORT

& Unaudited Financial Statements

for the year ended 31st March 2020



TRUSTEES' REPORT

The Trustees are pleased to present their annual report together with the financial statements of the Charity for the year ending 31st March 2020 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

Objectives and Strategies

We work to inform, support and empower people with aphasia and their families to manage their communication disability and to re-engage with life.

We create an aphasia-friendly community in which people feel included, valued and have a sense of purpose.

Our three main objectives are to grow our core services, extend our outreach and continue to develop as a centre of expertise.

Our Main Services

- A 'Learning to Live with Aphasia' programme focussing on developing communication strategies and psychosocial adjustment.
- A dynamic 'Moving On' programme for people who are looking for change and challenge.
- 'Conversation and Support' groups providing the security of long-term aphasia help.
- 'Conversation Partners' courses, enabling couples to manage aphasia more successfully.
- A phased support service for people living with Primary Progressive Aphasia.
- A programme of special interest courses and activities.
- Training and awareness raising.

Our services are...

Led by specialist Speech and Language Therapists

Designed to benefit people with aphasia and their families

Innovative and evidence-based Delivered from our two centres in Surrey

Driven and shaped by the needs and wishes of our members

WHAT IS APHASIA?

Aphasia affects a person's ability to find words and to understand language, both spoken and written.

Aphasia ranges from mild to severe and can be a long-term condition which impacts whole families.

It is isolating, frustrating and is usually acquired without warning, most often through stroke but can be a result of a brain injury or rare dementia called Primary Progressive Aphasia (PPA).

Public Benefit

The Trustees have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the Charity's aims and objectives, and in planning future activities.

Achievements and Performance

The financial year started with confirmation that Dyscover had been honoured with The Queen's Award for Voluntary Service, the highest award to volunteer groups across the UK.

It was marked with an invitation to a garden party at Buckingham Palace and followed by celebratory events for members and supporters. In November we were honoured to welcome HRH the Duke of Gloucester to our headquarters.



Dyscover's founder, Gill Jackson, MBE, presents volunteers from our Kingston centre to

At the end of the financial year, Dyscover faced the entirely unexpected and unprecedented challenge of Covid-19.

The organisation responded to the crisis in a decisive, systematic and innovative manner. We created 'Dyscover at Home', a remote service which has enabled us both to maintain and extend our support to people with aphasia.

Other significant achievements this year

- Ran a 12-week pilot outreach project in West Surrey in partnership with Surrey Hills Rehab.
- Embarked on a pilot Home Visiting Service for people with aphasia who are prevented from joining groups due to location or lack of transport.
- Shared Dyscover's expertise in management of post stroke and progressive aphasia with audiences of professionals at University College London (UCL), St George's Hospital and Rare Dementia Support.
- Collaborated with City University on INCA, a creative technology project enabling people with aphasia to create digital content.
- Contributed to the creation of UCL's 'Better Conversations with PPA' an online resource for therapists working with progressive aphasias.
- Collaborated with the Mobility Service of The Queen Elizabeth's Foundation for Disabled People to improve access for people with aphasia to driving assessments and aviation services.



Helping Nicky to help herself.

"After the stroke there were lots of tests, but there was no treatment or drug to make things better.

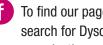
Dyscover has helped Nicky to interact with others and that human interaction, and finding you are not alone ~ it's probably been the most powerful 'drug' to help her regain who she is."

Andy Sadler

To find out more about **Dyscover**

Please go to www.dyscover.org.uk or contact us for details of our activities or to receive our regular newsletters.

Follow us on social media



To find our page on Facebook search for Dyscover non-profit organisation.



@dyscoveraphasia

Services: Performance and Impact

Dyscover's services focus on building everyday communication skills that are relevant to the individual. We help people with aphasia to regain and maintain skills, develop confidence and to recover a sense of purpose and value in life.

We aim to be both a support and a motivation, encouraging our members to progress from 'patient' to active citizen, through targeted group support programmes.

Group Support Programmes

When asked what is most important about Dyscover, three quarters of our members say 'meeting people like me'.

We run six group support sessions each week, carefully structured to meet the needs of people at different stages of recovery. This year, before the Covid crisis, we provided 240 face to face sessions for a total of 89 men and women with aphasia.



Many of our members find modern technology is a great help in communication.

Primary Progressive Aphasia

Primary Progressive Aphasia (PPA) is a rare dementia affecting parts of the brain that process language.

We have developed a unique phased support programme for couples living with the condition. This year we supported 54 people with telephone advice, two early stage workshops, a six-session Conversation Partners' Course and two follow-up sessions.

In June, three couples met with us over Zoom to help formulate a modified support course which could be delivered remotely.



Many people with PPA and their partners travel long distances to attend our courses.

Support for Families

88% of our members live with one or more family member. These people are living with the challenges of aphasia from a different perspective, and are often in need of significant support. Partners also play a major role in the recovery and adjustment of Dyscover members.

This year we offered 22 support meetings for relatives, and an open door for individual advice sessions with our staff. We decided to postpone our planned Conversation Partners' Course this year due to a number of the participants being unable to commit to the sessions, for health and other logistical reasons.

We are grateful to our funders, Stonegate, for allowing us to use these funds for a new 1:1 course for couples, led by a Speech and Language Therapist and delivered over Zoom during the pandemic.



Relatives appreciate the chance to meet regularly with a Speech and Language Therapist sharing their experiences with other people in a similar situation.

Services: Performance and Impact

Outreach, Training and Awareness Raising

TRAINING AND AWARENESS RAISING SESSIONS

We delivered bespoke training sessions to three partner organisations and supported 17 Aphasia Ambassadors to share their experiences in presentations to more than 26 audiences totalling over 1,000 people. We ran two in house training sessions for new staff and volunteers, and offered seven visitor sessions, meeting 16 health and social care professionals interested in our aphasia support services, including therapists from Singapore and Poland.



Meeting fellow professionals at aphasia and stroke study days helps raise awareness of Dyscover and how we support people with aphasia.

REACHING MORE PEOPLE WITH APHASIA

This year we responded to 67 new referrals with individual advice, assessment and where appropriate, inclusion in a Dyscover group or course.

The majority of referrals are made by the relative of a person with aphasia, or their discharging Speech and Language Therapist.

This year, just over 50% of referrals were unsuitable, unable, or unwilling to join Dyscover, so in January 2020 we embarked on a pilot Home Visiting project. It was funded by the Tavistock Trust for Aphasia and aimed to extend support to people with aphasia who are 'harder to reach'. Ten individuals were assessed, and four were selected to receive eight home visits from a trained Dyscover volunteer, working under the supervision of a Speech and Language Therapist. Unfortunately, the project was put on hold due to Covid-19.



We hope to repeat our Learning to Live with Aphasia course in Cranleigh, once restrictions are lifted.

OUTREACH GROUP

During 2019 we established a relationship with Surrey Hills Rehab, a physio practice in South West Surrey, where we identified a need for specialist support for people who had recently been discharged from community rehabilitation services.

We recruited six people to a 12-week 'Learning to Live with Aphasia' course, delivered from the premises of Surrey Hills Rehab, and with the support of their Therapy Assistant. All participants reported changes to their communication, confidence and self-esteem.

All wished to continue meeting after the course ended, and helped plan a monthly 'Conversation Café'. Unfortunately the plan had to be paused as a result of Covid-19.

SOCIAL MEDIA

Social media plays an increasingly important role in connecting the international community of aphasia clinicians and researchers. We share examples of good practice, contribute to discussion and learn of new initiatives and research opportunities. Regular posts on Facebook give updates on our activities.

Our members say:

'Dyscover saved my sanity.'

'Being with people who understand aphasia is what will help me.'

'It gives me hope that the future is positive.'

Relatives say:

'Dyscover specialises in communication solutions.'

'Dyscover is a friendly environment with the benefit of professional support.'

Extra Activities

During the Easter and Summer breaks last year, more than 45% of our members participated in creative and physical activities designed to engage and challenge in ways that are different from our regular groups.

Expert tutors in swimming, golf, art and music have worked with us to deliver aphasia friendly opportunities. Our staff have been quick to find ways to preserve our extra activities programme during the pandemic by seeking new partners, and devising an innovative series of extra activities over Zoom.



Riding was a new activity last summer. Members were able to mount, ride and even trot around the indoor arena.

Services: Performance and Impact

Professional Links and Research

Our Director of Service regularly engages with the international aphasia community on Twitter, and this year was Keynote speaker at UCL's Better Conversations with Aphasia Conference, as well as presenting on Aphasia in Dementia at two professional and academic training days.

City University asked Dyscover to collaborate as a community partner in its INCA creative tech project. Over six sessions, members trialled software designed to help people with aphasia create online content.

Ten Aphasia Ambassadors acted as consultants on a focus group for The Queen Elizabeth's Foundation for Disabled People, who were looking at the barriers faced by people using airports and air travel. As a result, Dyscover member Claire and her sister Sandy were featured in a short training film, demonstrating the unique challenges of aphasia in these settings, and how they can be overcome.



We hope the film made with Claire and Sandy will be used in training airport staff how to support people with hidden disabilities like aphasia.

Measuring our Impact

Progress towards individual goals is monitored and measured by our therapists on an ongoing basis. Our annual satisfaction questionnaire indicates that Dyscover members and their relatives highly value the services we offer. Of those who responded:

97% of members and **95%** of relatives rated Dyscover very good or excellent.

92% of relatives and **74%** of members appreciate the security of long-term support.

76% of members said that it was 'very important that I can meet people like me'.

77% of relatives thought it very important that sessions were led or overseen by a Speech and Language Therapist.

People

Trustees

The Board has consolidated this year, welcoming a new Trustee with a clinical background. Rosa Dennis, a recently retired SLT, brings a breadth and depth of clinical and management experience to the organisation.

Management Team

Since the roles were created in April 2019, our Directors of Service and Business have formed a seamless partnership which makes efficient and effective use of their individual skills. Their collaborative leadership and shared principles and vision enabled Dyscover to mount a rapid response to Covid-19.

Staff

Dyscover's professional leadership is recognised and valued by stakeholders. When surveyed, more than 75% of relatives identified SLT leadership as 'very important' and 95% chose the word 'Professional' to describe the organisation.

Our three Speech and Language Therapists each have more than 20 years' clinical experience in the field of aphasia, supporting and training our SLT Assistants to develop a high level of expertise across the team.

Funding, marketing and administration staff provide an essential foundation and are integral to the team.

A strong sense of commitment, shared purpose and good communication within the part time staff team has enabled us to adjust to remote working during the pandemic.

Volunteers

Our volunteer team, which includes people with aphasia, bring a broad range of experience and perspective to roles which cover administration, governance, marketing and fundraising, as well as face-to-face support of members in groups and courses.

82% of volunteers responding to a survey said that they felt highly valued as part of the Dyscover team.

We calculate that volunteers contribute 7,500 hours to Dyscover each year. The cost saving is in the region of £90K.

We are most grateful that in April 18 volunteers stepped up to the challenge of supporting Dyscover at Home. Some built their skills and confidence in using Zoom, others worked independently to support members by phone.



All Dyscover's volunteers receive regular training and support.

Response to Covid-19

When forced to close our face to face services as the pandemic took hold in March, our existing model of support provided a firm foundation from which to develop 'Dyscover at Home', our remote support service.

The six-week timeline below illustrates our staff team's coordinated response.

- Face to face groups suspended following government guidance.

 Management team and trustees met and committed to developing an alternative service.

 Staff researched existing teletherapy practice and considered remote models of support.
 - 23rd Surveyed existing members to assess confidence and competence in accessing technology. 61% reported technical capability.
- 24th Developed tech and no tech versions of Dyscover at Home.
- 30th Selected WhatsApp and Zoom as the most suitable platforms for user interface and functionality.
- 31st Emergency funding secured from Community Foundation for Surrey.
- 8th Exploratory sessions run with small groups of members over Zoom and WhatsApp.
- 13th Drew up guidelines for engagement over phone and Zoom. Recruited volunteers and amended GDPR statements.
- 20th Drafted content for six issues of 'Topics and Tips' fortnightly mail out.
- 22nd Training and briefing sessions for volunteers.
- 27th 75 members began 12 weeks of Dyscover at Home. 55% used tech and 20% no tech versions.
- 1st Filmed and shared on YouTube. 'Aphasia 5 ways to Wellbeing', a resource to support wellbeing in lockdown.
- 7th Dr Abi Roper, an expert in tech and aphasia at City University, ran Zoom tutorial for staff.
- 10th Tavistock Trust for Aphasia committed £20,000 for continuation of the Dyscover at Home service in the autumn.
- 23rd Term ends. 63 members have connected weekly on Zoom, 5 received weekly phone calls, 13 opted for mail out only.
 - 430 copies of 'Topics and Tips' sent to 75 households.





Dyscover at Home offered meetings via Zoom and weekly telephone calls to 'non-tech' members.





430 copies of 'Topics and Tips' were mailed to 75 members as part of Dyscover at Home.

Development of Services for New Referrals

During the pandemic, referrals to Dyscover have continued. Face to face NHS Community Speech and Language Therapy services for people with aphasia have reduced or paused, meaning many are without the support they need.

Liaising with local NHS Speech and Language Therapists, we have introduced two services for new referrals which cater for a range of communication needs. Couples facing the challenge of severe aphasia are offered four individual sessions of Conversation Partner skills training with an SLT, while those with more language join a therapist-led Introduction to Aphasia group, for information, guidance and peer support.

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Members tell us:

- 'I'm surprised I'm developing and learning how to do it.' (Zoom)
- 'Can I just say thank you for doing it.'
- 'I've done my survey. The only thing is, it could be longer (hours) on Zoom! I can't wait until tomorrow.'
- 'Dyscover is much better. It's other people ...but me ...in the flat... it's me and nobody else.'

Our Future Plans

- Trustees and staff will review and reflect on our experience of adapting Dyscover's service during the pandemic.
- We feel confident that we can draw on our expertise in using remote support to extend and develop services for the future.
- We aim to meet the needs of more people with aphasia who are unable to access our centres in Surrey.
- We will build on partnerships with clinical and academic experts in the field of aphasia to grow and share our own expertise.



During the pandemic Dyscover has developed innovative ways of working that offer new opportunities to develop services and reach more people with aphasia.

Financial Review

The accounts distinguish between Restricted and Unrestricted funds and indicate the amounts expended during the year in each category. This distinction is more fully explained in note 1 to the Accounts.

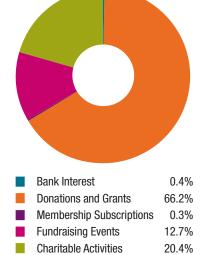
This has been another challenging year for Dyscover as a result of the disruption caused by a number of staff changes, and in March by the coronavirus. In overall terms Dyscover suffered a small deficit of £0.6k for the year, which was broadly in line with the original budget for the year approved by the Trustees. Given these difficulties this is an extremely good performance and reflects the hard work and effort put in by all our staff. The results show a significant improvement over last year where an overall deficit of £13.4k was reported. However these favourable comments should be tempered due to the subsequent disruption caused by the coronavirus which necessitated the cancellation of all the group courses from early March and their replacement with the Dyscover at Home service, the cancellation of many of our fund raising events, the furloughing of some of our staff and the closure of our offices. The consequential reduction in our income and the fixed nature of our cost base will unfortunately have an adverse impact on our financial position and we are likely to incur a deficit in the current year. However, several of our charitable trust donors have already made further grants to alleviate the financial loss. Furthermore we are entering this difficult period from a position of reasonable financial strength and as we have always adopted a cautious approach to the level of reserves carried forward we should be able to absorb this deficit within our existing reserves. As explained more fully elsewhere in this Annual Report, Dyscover has tackled all these new challenges with enthusiasm and innovation which should ensure that we emerge from this current crisis in as good a position as is possible.

Total incoming resources for the year increased from £190.4k last year to £208.6k. Revenues from unrestricted donations, grants and subscriptions increased from £67.6k last year to £68.9k this year as a result of increased donations from individuals, businesses and charitable trusts. Restricted funds from charitable trusts also increased this year to £69.8k compared with £59.8k last year.

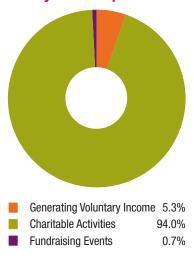
Total resources expended during the year increased from £203.8k last year to £209.3k this year, of which £196.8k was spent on charitable activities. All these factors contributed to the overall reduction in retained funds in the year of £0.6k, of which £8.5k arose within unrestricted funds, offset by an increase in restricted funds of £7.9k.

Total funds carried forward at 31st March 2020 stood at £139.6k of which £116.2k was unrestricted representing 6.7 months of total expenditure for the year. This meets the Trustees' preferred policy of retaining a fund equivalent to at least 6 months' expenditure but as noted above the level of cover is likely to reduce significantly during the current year.

Analysis of Income



Analysis of Expenditure



As a charity, Dyscover is dependent on the kind help given by a range of charitable trusts and funds, the generosity of individual donors and support 'in kind', for which we are very grateful. Trusts and other organisations supporting us are listed below and we are especially grateful to our major donors.

City Bridge | Community Foundation for Surrey | Henry Smith Charity | Shanly Foundation | Tavistock Trust for Aphasia TLF Awards for All | The Edward Gostling Foundation | The Hospital Saturday Fund | The Violet M Richards Charity Truemark Trust | Trustees of Florence Cohen Charitable Trust

Stonegate Foundation
Rotary Club of Banstead
Cranleigh Lions
Woodroffe Benton Foundation
Epsom Rotary Club
Mole Valley Probus Club
Epsom Choral Society
Croydon High School
Theo Paphitis Charitable Trust
Red Lion Pub & Cellar Rooms, Betchworth
Reigate and District Soroptomists
Ashtead Rotary

Mrs Doris Hartley Gahan Charitable Foundation
Music for All
The Pierrepont Trust
Bookham and Horsley Rotary
Caterham Rock Choir
Local Giving ~ Magic Little Grants
Walton May Pageant
Stoneleigh Stitchers
The Fitton Trust
Sutton Nonsuch Rotary Club
Harapan Trust

8/18 Association
Parish Mini Store
Woodlands Park Hotel
Reed Business Information
Cooper Charitable Trust
COOK (Ashtead)
Mini Store Epsom
Fleet Auction Group
DM Charitable Trust
Flamingo Cards
Tesco/Groundwork UK Bags for Life Covid

Local Fundraising

Dyscover's 25th Anniversary year was a major feature in our events and fundraising diary. With the honour of The Queens Award for Voluntary Service as well, we have had plenty of good news to share with our beneficiaries, volunteers, community partners, local business supporters and individual givers.



Over 100 Dyscover supporters, including the mayors of our three local boroughs, attended the 25th birthday tea.

We are most grateful to everyone who has supported us in the following ways.

Individual Donations

This year's total of over £50,000, was boosted by one significant donor making several sizable gifts. One came in mid-March and raised our spirits when we were hit hard by the realisation that Covid-19 might lead to a pause in all Dyscover operations, including community fundraising.

'Raise £25' Campaign

Never did we imagine that quite so many people would get on board and support the fundraising initiative to celebrate Dyscover's 25th anniversary. Our target of £2,500 was well exceeded. Many members set themselves challenges, incorporating the initiative in with their recovery journey goals. Friends and family often joined in to boost the total. Many of the staff team also took on challenges.



Heidi Brown, daughter of member Paul, organised a cake sale.

Community Groups

Almost £12,000 was raised through support from community groups, over double last year's amount. As well as holding events for us or adopting Dyscover as their charity of the year, several groups have helped us to purchase much-needed equipment. Former colleagues of a Dyscover member raised £5,000 and visited to learn more about us.

Gift Aid

The value of donations and sponsorship has been significantly increased by tax claimed back through Gift Aid. Our thanks to everyone who completed the necessary declaration.

Sponsorship and Events

A mammoth Cornwall Coastal Walk by former Dyscover Speech and Language Therapist, Frances Wood raised over £6,000. Other supporters raised funds for us through cycle rides, Bridge days, fashion events and a marathon. The year's total came to £12,000.



Frances Wood's Coastal Walk was almost a year-long enterprise. Dyscover friends joined her for several stages and she always had canine company.

Top Draw

Our thanks to volunteer Nick, who administers the Top Draw Club. The Club is a quarterly prize draw competition with each share worth £10.

50% of the share price comes to Dyscover – a total of £2,000 this year – with the rest distributed as prizes. The Club is regulated under the provision of the Gambling Act 2005.

Looking Ahead

As we start to move on from a public health emergency, we will need to adapt before we can recover. We will review our fundraising strategy and make the necessary changes in order to adjust to the 'new normal'. We plan to re-visit and reorganise postponed events when it is safe to do so and to improve our digital fundraising methods.

Our Trustees continue to look to engage and improve local business relationships and connections. Dyscover is a member of the Leatherhead Chamber of Commerce and they will use this as a basis on which to make links.

Dyscover has exciting service development plans to offer an increased range of services over Zoom. We have the potential to attract income from this new project and we will look at how it fits with our current fee structure.

Structure, Governance and Management

Dyscover is a Company
Limited by Guarantee
governed by its
Memorandum and Articles
dated 14th June 2003. It is
registered as a charity with
the Charity Commission. In
the event of a winding up, if
necessary, every member of
the charity undertakes to
contribute up to £10 for
payment of the charity's
debts and liabilities.

Risk Management and Internal Control

Our Trustee Board continues to comprise members with the broad base of skills necessary for the good governance of Dyscover.

The Trustees have continued to assess the major risks to which Dyscover is exposed. The Board are satisfied that Dyscover has established review systems that under normal circumstances, should allow these risks to be managed and mitigated to an acceptable level in its day-to-day operations.

The Board maintains and monitors an established system of financial controls appropriate to the size and nature of the organisation, including budgetary control and reviewing the annual budget.

Particular attention is paid to the balance between income and expenditure and the amount necessary to be retained in reserves.

We have a regular review schedule of Dyscover's policies and procedures including: health and safety, equalities and diversity, recruitment and selection, as well as the services provided by Dyscover, with a view to mitigating any associated risks.

Trustees' responsibilities in relation to the financial statements

The Trustees (who are also directors of Dyscover Limited for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with the applicable law and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any departures disclosed and explained in the financial statements; and
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to

ensure that the accounts comply with the Companies Act 2006.

They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Reference and administration details

Please refer to the information on the outside back page of the Annual Report.

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For and on behalf of the Board

John Woollatt Chairman & Trustee

Dated: 15th September 2020

Statement of Financial Activities

Dyscover Limited (A Company Limited by Guarantee and not having a Share Capital)

Statement of Financial Activities for the Year Ended 31st March 2020

(Incorporating the Income and Expenditure Account)

Year to 31.03.19

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds £	Total Funds £	
INCOME AND ENDOWMENTS FROM						
Donations, Grants, Legacies and Subscriptions	6	68,953	69,789	138,742	127,389	
Other Trading Activities*		26,537	0	26,537	26,775	
Income from Charitable Activities:						
Fees from Members	6	39,873	2,647	42,520	36,166	
Income from Investments:	Income from Investments:					
Interest Received		830	0	830	87	
Total Income		136,193	72,436	208,629	190,417	
EXPENDITURE	EXPENDITURE					
Expenditure on Raising Funds:						
Costs of Generating Voluntary Income	4	11,000	0	11,000	11,818	
Cost of Fundraising Events	4	1,484	0	1,484	3,269	
Expenditure on Charitable Activities	4	132,275	64,514	196,789	188,744	
Total Expenditure		144,759	64,514	209,273	203,831	
Net Income/(Expenditure)		(8,566)	7,922	(644)	(13,414)	
Total Funds brought forward at 1st April 2019	6	124,814	15,460	140,274	153,688	
Total Funds carried forward at 31st March 2020	6	116,248	23,382	139,630	140,274	

^{*} From Fundraising Events

All gains and losses arising in the period are included in the Statement of Financial Activities and arise from continuing activities.

The Notes on pages 13 to 15 form part of these Accounts.

Balance Sheet

Dyscover Limited (A Company Limited by Guarantee and not having a Share Capital)

Balance Sheet at 31st March 2020

	Note	2020 £	2019 £
Fixed Assets			
Tangible Assets	5	0	0
Current Assets			
Cash at bank and in hand		32,467	39,161
Cash on Deposit		107,236	98,986
Debtors and Payments in Advance		2,732	6,700
		142,435	144,847
Liabilities			
Accrued Expenses: Amounts falling due within 1 year	7	2,805	4,573
NET CURRENT ASSETS		139,630	140,274
TOTAL NET ASSETS		139,630	140,274
Financed By:	<u> </u>		
Unrestricted Funds	6	116,248	124,814
Restricted Funds	6	23,382	15,460
		139,630	140,274

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with FRS102 SORP.

The Company has opted not to file a copy of their profit and loss at Companies House in accordance with Section 444 of the Companies Act 2006.

The financial statements were approved by the Board on 15th September 2020 and signed on its behalf by:

John Woollatt Chairman & Trustee

If Woollutts.

Stuart Knee Treasurer & Trustee

The Notes on pages 13 to 15 form part of these accounts.

Notes to the Accounts

Notes to the Financial Statements for the Year ended 31st March 2020

1. Accounting Policies

Basis of Accounting

These accounts have been prepared under the historical cost convention and in accordance with:

The Statement of Recommended Practice; Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and with The Companies Act 2006.

Depreciation Policy

Provision for depreciation of fixed assets held for use by the Charity is made at annual rates calculated to spread the cost (less anticipated residual disposal value) of each asset evenly over its expected life. The depreciation rate currently in use for Furniture and Fittings is 20% on cost. Equipment acquired by using Restricted Funds is written off in full in the year of purchase.

Funds Accounting

Restricted Funds are funds that are to be used in accordance with specific restrictions imposed by donors. Any expenditure incurred on a specific project in excess of restricted funds available will be treated as expenditure from Unrestricted Funds.

Unrestricted Funds are Accumulated Funds that are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity and which have not been designated for any other purpose.

Income

Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the items of income have been met, it is probable that the income will be received and the amount can be measured reliably.

Income from grants is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

For legacies, entitlement is taken as the earlier of the date on which either, the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the charity that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the charity has been notified of the executor's intention to make a distribution. Where legacies have been notified to the charity, or the charity is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.

The value of services provided by volunteers has not been included in these accounts.

Expenditure and Allocation of Costs

Expenditure is recognised on an accrual basis as a liability is incurred and includes any VAT which cannot be recovered which is reported as part of the expenditure to which it relates. Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. Governance costs include those costs associated with the constitutional and statutory requirements of the charity and include the fees of the independent examiner and costs linked to the strategic management of the charity.

All costs are allocated between the expenditure categories of the SoFA on the basis of actual costs

incurred on a particular activity, thereby reflecting the use of the resource.

Pensions

Employees of the charity are entitled to join a defined contribution 'money purchase' scheme. The charity contribution is restricted to the contributions disclosed in note 9. There were no outstanding contributions at the year-end. The costs of the defined contribution scheme are included with the associated staff costs and allocated therefore to raising funds, charitable activities, support and governance costs and charged to the restricted/unrestricted funds of the charity.

Operating Leases

Rentals applicable to operating leases are charged to the income and expenditure account on a straight line basis over the term of the lease.

2. Trustees' Remuneration and Expenses

No remuneration directly or indirectly out of funds of the Charity was paid or payable for the period to any Trustee or to any person or persons known to be connected with any of them.

One Trustee has been reimbursed £24 travelling expenses (2019 £202) claimed in carrying out their duties.

The Charity has put in place Trustee Indemnity insurance as part of its overall indemnity insurance with an annual premium of £100.

3. Taxation

As a registered charity, Dyscover Ltd is exempt from tax on its charitable activities. No tax charges have arisen in the current or previous year.

4. Analysis of Expenditure

Year to 31.03.19

	Generating Funds Charitable Activities			Total	Total
	£	Unrestricted £	Restricted £	£	£
Cost of Fundraising Events	1,484	0	0	1,484	3,269
Personnel Costs	11,000	82,251	47,541	140,792	129,095
Premises Costs	0	23,618	12,875	36,493	38,123
Staff and Volunteer Training	0	1,044	100	1,144	1,219
Staff and Volunteer Expenses	0	1,263	330	1,593	2,232
Outings and Other Activities	0	1,492	3,668	5,160	4,380
Stationery, Postage etc.	0	5,652	0	5,652	4,727
Telephone	0	2,620	0	2,620	2,498
Refreshments	0	108	0	108	259
Publicity	0	1,080	0	1,080	2,297
Depreciation (see Note 1)	0	0	0	0	0
Subscriptions and Affiliation Fees	0	502	0	502	570
Insurance	0	695	0	695	640
Information Technology Expenses	0	7,986	0	7,986	9,686
Professional Fees	0	1,470	0	1,470	3,149
Recruitment Fees	0	1,134	0	1,134	225
Independent Examiners Fee	0	1,300	0	1,300	1,300
Miscellaneous Expenses	0	60	0	60	162
TOTAL	12,484	132,275	64,514	*209,273	203,831

^{*} Within the total resources expended are included Governance Costs of £4,427 (2019 - £5,969).

5. Tangible Fixed Assets	Furnishings & Fittings £	Equipment £	Total £
Gross Book Value			
At 1st April 2019	32,958	37,237	70,195
Additions in Year	0	0	0
At 31st March 2020	32,958	37,237	70,195
Depreciation			
At 1st April 2019	32,958	37,237	70,195
Charge for the Year	0	0	0
At 31st March 2020	32,958	37,237	70,195
Net Book Value			
At 31st March 2020	0	0	0
At 31st March 2019	0	0	0

6. Fund Movements Reports Current Reporting Period

Balance 1st Apr 19 £	Fund	Income £	Expenses £	Transfers £	Balance 31st Mar 20 £
	Unrestricted Funds				
124,814	General	138,840	144,759	-2,647	116,248
124,814	Totals for Unrestricted Funds	138,840	144,759	-2,647	116,248
	Restricted Funds				
1,587	Primary Progressive Aphasia	7,000	3,008	510	6,089
3,273	Conversation Partners	0	461	240	3,052
1,574	Moving On	8,000	7,500	0	2,074
274	Conversation Support	6,100	4,374	0	2,000
4,127	Aphasia Ambassadors	0	3,572	75	630
2,740	Henry Smith Trust	7,500	7,300	0	2,940
42	Garden	50	57	0	35
1,843	Members Activities	2,026	4,691	822	0
0	Learning to Live with Aphasia	11,160	6,000	0	5,160
0	Kingston Support ~ City Bridge	21,000	21,000	0	0
0	Home Visit ~ Pilot	675	231	0	444
0	Shanly Foundation	2,500	2,500	0	0
0	Outreach ~ Cranleigh	3,378	3,685	1,000	693
0	Talk	400	135	0	265
15,460	Totals for Restricted Funds	69,789	64,514	2,647	23,382
140,274	TOTALS FOR ALL FUNDS	208,629	209,273	0	139,630

NOTE: All restricted fund income is from grants. Net unrestricted income is £136,193 after transfers of £2,647 of members fees to restricted fund activity, and includes £8,325 from grants, the remainder being from donations, fundraising events, fees and interest.

Previous Reporting Period

Balance 1st Apr 18	Fund	Income £	Expenses £	Transfers £	Balance 31st Mar 19 £
	Unrestricted Funds				
144,716	General	130,626	149,948	-580	124,814
144,716	Totals for Unrestricted Funds	130,626	149,948	-580	124,814
	Restricted Funds				
1,596	Primary Progressive Aphasia	2,500	2,779	270	1,587
0	Conversation Partners	4,190	1,227	310	3,273
500	Moving On	5,674	4,600	0	1,574
3,200	Conversation Support	3,674	6,600	0	274
128	Aphasia Ambassadors	5,000	1,001	0	4,127
1,500	Database	500	2,000	0	0
200	Outreaches	0	200	0	0
0	Odiham Cottage Hospital	1,080	1,080	0	0
0	Henry Smith Trust	7,000	4,260	0	2,740
0	Kingston Support	20,350	20,350	0	0
501	Members Activities	11,070	9,728	0	1,843
1,347	Information Technology	-1,347	0	0	0
0	Garden Project	100	58	0	42
8,972	Totals for Restricted Funds	59,791	53,883	580	15,460
153,688	TOTALS FOR ALL FUNDS	190,417	203,831	0	140,274

NOTE: Note: All restricted fund income is from grants. Net unrestricted income is £130,046 after transfers of £580 of members fees to restricted fund activity, and includes £32,917 from grants, the remainder being from donations, fundraising events, fees and interest

7. Creditors

Amounts falling due within one year:	31.03.20	31.03.19
Accrued expenses	2,805	4,573

8. Commitments

At 31st March 2020 the company had a total commitment under a non-cancellable operating lease of £10,800 on the premises at Leatherhead Court (2019: £10,800).

9. Analysis of Employed Staff Costs

Within the Personnel Costs are employed staff costs as follows:

	2020 £	2019 £
Salaries and Wages	128,891	117,716
Social Security Costs	5,481	3,880
Pension costs (defined contribution)	2,346	1,338
TOTAL EMPLOYED STAFF COSTS	136,718	122,934

The average headcount of staff employed during the year was 9, on a part time basis. No staff were paid a salary of £60,000 or more per annum.

10. Related Party Transactions

There were no related party transactions during the year.

11. Going Concern

The continuing impact of Covid-19 necessitated significant changes to the Company's business model and a new online service, Dyscover at Home, was developed and introduced successfully for the start of the summer term.

The Trustees have now prepared revised forecasts incorporating assumptions relating to the continuation of this online service, the possible return to the previous business model and the continuing support of the donors to the Company. These forecasts demonstrate that although the Company is likely to incur a deficit in the period ending 30th September 2021, it will have sufficient cash reserves to enable the Company to meet its obligations as they fall due for the period of 12 months from the date of signing these financial statements. As such, the Trustees are satisfied that the Company has adequate resources to continue to operate for the foreseeable future and therefore continue to adopt the going concern basis for preparing these financial statements.

Independent Examiner's Report to the Trustees of Dyscover Limited 'the Company'

I report on the accounts of the Company for the year ended 31st March 2020 which are set out on pages 11 to 15.

Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirement of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with my examination giving me cause to believe:

- accounting records were not kept in respect of the Company as required by section 386 of the Companies Act 2006; or
- 2. the accounts do not accord with those records; or
- the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or

4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

Edward Mognihan

Name of Principal:	Edward Moynihan
Name of Firm:	Moynihan & Co
Relevant Professional Qualification or Body:	A.C.A.
Address:	Suite 7 Claremont House 22-24 Claremont Road Surbiton, Surrey, KT6 4QU
Date:	22nd September 2020

Reference and Administration Details

Dyscover is an independent Registered Charity (Number 1099432) originally established in 1995 as a Charitable Trust. The Charity was incorporated as a Company Limited by Guarantee on 30th June 2003. Registered Company number 4814618.

The names of the Trustees who have acted during the year under review are as follows:

John Woollatt		Chair
Stuart Knee FCA		Treasurer
Michael Bensley	(Re-appointed 12.11.2019)	Company Secretary/Trustee
George Thomopoulos		
Wendela Elsen		
Jenny Richardson		
Rosa Dennis MRCSLT	(Appointed 12.11.2019)	
Jan Deane	(Resigned 21.05.2019)	
Barbara Warwick	(Resigned 12.11.2019)	
Lorraine Sansom	(Resigned 12.11.2019)	

No Trustee has any beneficial interest in the Company. All Trustees are Directors of the Company and guarantee to contribute £10 each in the event of winding up. In accordance with the Articles of Association one third of all Directors will retire at every Annual General Meeting by rotation according to length of service. They are deemed to be Trustees of the Charity in accordance with the Articles of Association.

How you can support Dyscover

- Become a volunteer
- Make a donation
- Become a Dyscover Champion and support core costs through regular giving
- Organise an event or sponsored challenge
- Join our Top Draw Club
- Nominate us as Charity of the Year to your employer, club or society
- Leave us a gift in your Will

Making a donation to Dyscover

Please go to the Charities Aid Foundation secure site to make an online donation using your credit or debit card. https://cafdonate.cafonline.org/552 If you are a UK tax payer you may wish to use Gift Aid to help us gain the most from your donation.

All correspondence to the Charity should be addressed to:

Alice Owen

Dyscover Limited Leatherhead Court Woodlands Road Leatherhead Surrey KT22 0BN

The Independent Examiner reporting on the Accounts of the Charity is:

Edward Moynihan BA(Hons) ACA

Moynihan & Co Suite 7 Claremont House 22-24 Claremont Road Surbiton Surrey KT6 4QU

The Bankers to the Charity are:

CAF Bank Ltd

25 Kings Hill Avenue Kings Hill, West Malling Kent ME19 4JQ

President

Gillian Jackson MBE

Patron

The Lady Fellowes of West Stafford, LVO



We use a variety of means to support conversation - from pen and paper to iPads.

www.dyscover.org.uk f







Dyscover Limited, Leatherhead Court, Woodlands Road Leatherhead, Surrey KT22 0BN

Telephone: 01737 819419 Email: info@dyscover.org.uk

Registered Office: As above | Company No: 4814618 | Registered Charity No: 1099432



